REQUEST FOR PROPOSALS

Resource Mobilisation & Project Development Consultant
For
Developing A Resource Mobilisation Strategy & Financial Sustainability Plan

Background

AMCOW is an inter-governmental, Pan-African, non-budgetary institution working under the Specialized Technical Committee on Agriculture, Rural Development, Water and Environment of the African Union (AU), and provides political oversight on water resources and sanitation in Africa. AMCOW’s mission is to promote cooperation, security, social and economic development, and poverty alleviation among Member States through the effective management of the continent’s water resources and the provision of water supply and sanitation services, and is mandated to provide political leadership in the implementation of the African Water Vision 2025 and water components of the African Union’s Agenda 2063. For more information, refer to: http://www.amcow-online.org/.

Within the corporate structure of AMCOW, the Resource Mobilization and Project Development function is an integral component of the Programs Department, responsible principally for resource mobilization, strategic partnerships and donor management. The objective of which is to ensure predictable and sustainable financial resources to deliver the overall AMCOW Strategic Plan 2018-2030 and Operational Plan 2020-2024. To achieve this, it is imperative that AMCOW develops a Resource Mobilization and Financial Sustainability Strategy.

It is against this background that AMCOW now solicits the services of a well-qualified Resource Mobilisation & Project Development Consultant with an impeccable success record in mobilizing resources to develop the Resource Mobilization Strategy and Financial Sustainability Plan.

Consultancy Objective

The specific objective of the strategy is to increase sustainability of AMCOW.

Expected Outcomes

- A financial sustainability plan of AMCOW developed;
- A comprehensive Resource Mobilization and Financial Sustainability strategy developed and validated by AMCOW Management which includes an overview of the situation, an analysis of past fundraising experience, explores future opportunities and
strategies and outlines a time-bound action plan to systematically research and raise funds;

- An appendix that shows a dynamic mapping of donor interests, priorities, funding windows, and points to clear actions that should be taken to mobilize funds and develop/maintain relationships with donors developed;
- An annex that outlines a list of strategic platforms and potential donors with their corresponding entry points and rationale developed;
- A plan for strengthening the capacity of key staff in mobilizing and leveraging resources and developing and maintaining partnerships developed;
- An action plan that outlines clear timelines for the action proposed.

Documents to be availed to the Consultant

- The 2018-2030 AMCOw Strategy;
- The 2020-2024 Strategic Operational Plan;
- The AMCOw 2019 annual report

Timeframe of the Consultancy

Time allocated for this Consultancy is a maximum of 25 working days spread over the period from the date of signing the contract to May 15th, 2020 when the final version of the Resource Mobilization and Financial Sustainability Strategy is expected.

The consultant is expected to commence work by 15th March, 2020 and submit a draft of the first report by April 15, 2020. The work will be reviewed within one week and feedback provided to the consultant by April 22, 2020. The consultant is then expected to incorporate comments and suggestions and submit a final report on or before May 15th, 2020.

Remuneration

Per AMCOw policy on remuneration for services rendered, the consultant will receive a payment for the 25 working days corresponding to his qualification and his level of experience and refund for any travel cost that may be approved by AMCOw and incurred by the Consultant. The terms of payment of the Consultant will be specified in the service contract to be signed between the Consultant and the Executive Secretary of AMCOw.

Profile of the Consultant
• Master’s degree in Water Resources Management, Political Science, Social Studies, Social Sciences, Economics, Development Studies, Business Administration, or related fields;
• Fund raising and resources mobilization skills;
• Proven track record of writing high quality and funded concepts, proposals, and templates that meet donors’ requirements;
• Excellent command of English Knowledge of French is an advantage;
• At least ten years’ experience in the development sector, preferably in fundraising, resource mobilization or partnership building ideally including proposal writing;
• Experience or broad familiarity with the water sector in Africa;

How to apply

• Qualified candidates are requested to submit:
  • Expression of interest / motivation letter;
  • Resume

Submission

The completed RFP should be submitted to the address below not later than 28th February, 2020;

The Executive Secretary
African Ministers’ Council on Water (AMCOW)
No 11, T.Y Danjuma Street, Asokoro
Abuja

Attention: The Procurement Officer
Email: btuham@amcow-online.org
Cc: tbanda@amcow-online.org